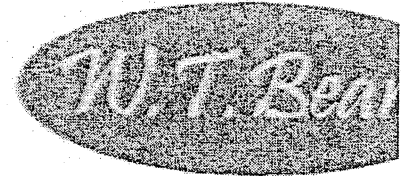


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Clyde-Savannah YEA! Students Win Scholarships

Congratulations to the company W.T. Bean on their award winning business presentations as part of the YEA! Program at the Junior-Senior High School. For more details about the company, its student owners and the YEA! program itself, read the articles below.



W. T. Bean Company Logo

W.T. Bean-owned and operated by Wyatt Thorn and Kyle Fitch

Product-A soybean filled pouch that offers heating and therapeutic qualities for individuals.

W.T. Bean is currently members of the first year of the Young Entrepreneurs Academy Clyde-Savannah, taught by the business teacher, Mr. Thomas Kanaley, Sr., with the assistance of the program manager, Ms. Erica Grunder.

Throughout the course of the year, W.T. Bean had their ups and downs, ranging from very happy with the idea to wanting to dissolve the partnership due to unhappiness with the other. They learned very fast that business is not personal, it's business. They developed their product from an idea to the point they are at today, which is a full-functioning business with great potential to succeed financially. With the help of their mentor, Mr. James Tiffin pulled it together and are moving in the right direction.

The night of the investor panel event, which was on March 25, 2010, W.T. Bean received the funding that they requested to start their business from the investor panel. It was an amazing night for them, because they were also chosen to represent the Clyde-Savannah Program at the R.I.T. Saunders Scholarship Competition on April 29, 2010.

The day had finally come and they were on a bus to Harris Beach LLC in Pittsford, New York to compete against the other 14 YEA! representatives who would be presenting their business to five new panelists with the chance to make the final five groups that would go on to compete on Friday to compete for a large sum of scholarship money set forth by the Philip Saunders scholarship fund of R.I.T.. The only real difference between these presentations and those from the investor panel would be that they would not have any questions asked of them during the semi-finals. Dressed in the matching pinstripe suits they were the eleven contestants to compete and they blew the doors off the competition. They did so well that they were the highest scoring team in the semi-finals and that meant that they would be competing on Friday to compete in the finals.

On Friday, dressed for success they boarded the bus heading for R.I.T., to compete against the other 4 finalists for the chance to win a large sum of scholarship money. At the competition they would present 4th out of the 5 and would be asked three questions from the panel. They would be deciding the final three top positions. After presenting they were asked some questions and did a great job answering them with poise and professionalism. After the presentation, the waiting game began and then finally the judges had made their decision.

W.T. Bean was awarded the 3rd place trophy and scholarships for each of them of \$20,000 totaling \$40,000. It was a great accomplishment for them and a spring board to success.

After the competition W.T. Bean had the opportunity to meet Mr. Philip Saunders, the gentlemen who the scholarship is named after, W.T. Bean found that he was going to be hunting the next morning so W.T. handed Mr. Saunders their prototype to use and made sure all of his hunting friends that will be with him over the weekend.

their product at a great event on Saturday, the next day, called Imagine R.I.T. were 30 to 40 thousand people would be attending.

Overall, W.T. Bean has made the communities of Clyde and Savannah extremely proud as the school district.

About YEA!...

The Young Entrepreneurs Academy (YEA!) is a groundbreaking nine-month program that guides students in High School through the process of starting a real business, including business plan development, pitching to an investor panel, obtaining funding, launching a venture, managing media campaigns, e-commerce and web development, sales event trade shows. Entrepreneur guest speakers, business mentors, and visits to local companies anchor the instruction around real-world applications and experiences. The end result of the YEA! Program, unlike other simulation models is a fully formed and functioning business which is carried on by students after graduation. Launched in 2004 at the University of Rochester, the program focuses on themes of driving innovation, viewing the world in new ways, recognizing opportunities, valuing risk taking, networking, providing solutions, and creating value. Students are taught to recognize the power of their ideas, and develop the skills necessary to turn those ideas into meaningful enterprises. All of the learning at the Young Entrepreneurs Academy is real, experiential, and fun.

Become Involved with YEA!...

If you would like to become involved in this exciting youth achievement program, there are several opportunities:

If you are interested in being a student of the Young Entrepreneurs Academy of Clyde and Savannah, you can contact Mr. Kanaley in the business department at 315-902-3050 or 422229.

Be a guest speaker- Come into the classroom, tell these young entrepreneurs your story and give them the advice that you would have benefited from at their age. Date may be adjusted to best fit your schedule.

Attend the Trade Show- This is an event that will be held at Eastview Mall in Victor, NY on May 5th, 2010 for the students to showcase their businesses to a larger market to drive sales for their products or service.

In the news:

Finger Lakes Times

More about YEA!

Spotlight Stories

1. **Clyde-Savannah YEA! Students Win Scholarships**
2. Book - It! Celebration at Savannah Elementary
3. *Clyde Elementary*
Just Say No Poster Contest
4. *Savannah Elementary*
MARCH 2010 STUDENTS OF THE MONTH
5. *Clyde Elementary*
Reading is Fundamental